

Global Expertise in Life Sciences

■ Life Science organisations

demand world-class, talented executives who are recognised experts in their field at local, regional and global levels

They also require Executive Search partners who have knowledge of the relevant industry networks and also the search capabilities to identify and attract these individuals.

Penrhyn International
meets these needs.

global expertise in life sciences

PENRHYN
INTERNATIONAL

Penrhyn International is
one of the largest Executive
Search Firms in the world



❏ **Biotechnology.**

The practice benefits from the knowledge and insight of the worldwide partners based in the Americas, Europe and Asia. All showing an impeccable track record.

❏ **Medical Devices.**

From large imaging equipment (scanner, TAC, Dialysis, etc) to tiny disposable materials and implants, we greatly understand the differences of this *non-pharma* sector.

❏ **In-vitro Diagnostics.**

From Biochemistry and Microbiology to drug abuse tests, blood banks and to the most recent Molecular Biology and genetics.

❏ **Animal Health.**

For both the companion/pet market and cattle/large animals.

▣ **Service Companies**

have grown tremendously as Manufacturers have outsourced functions to the most efficient partners.

- Management Consulting and Business Intelligence
- Editorial / Medical Education
- Advertising / Communications / PR
- CRO's
- Venture Capital / Investment Banking
- Academy and Institutional / Public

▣ **Pharmaceuticals**

are considered to be the largest sector in Life Sciences

- **Branded** Pharmaceuticals mostly include drugs that require a prescription. Penrhyn's specialist team have worked for several of the Fortune-500 corporations as well as regional or niche Laboratories and venture-funded start-ups.
- **Generics** manufacturers have seen rapid development and consolidation.
- **OTC and Consumer** products. Generally sold in Pharmacies, do not require a prescription. This segment includes two very significant markets: Nutrition and Dermocosmetics.

▣ **Board level**

including Chairman, Chief Executive Officer, Chief Operating Officer, Managing Directors and Non-executive Directors

- Research, Discovery and Pre-Clinical.
- Clinical Development
- Regulatory and Government Affairs
- Manufacturing, Operations and Supply Chain
- Marketing and Commercial Operations

recent positions

- Chairman
- CEO
- Vice President
- VP Drug Discovery
- VP Drug Development
- Managing Director
- Marketing Director
- Medical Director
- European Regulatory Affairs
- Head of Research & Pharmacology
- Head of Regional Supply Chain
- Head of Marketing & Sales
- QA Regional Director
- Legal Director

branded pharmace

PENRHYN
INTERNATIONAL



biotechnology client

PENRHYN
INTERNATIONAL

XOMA
Corporation

biogen idec

 **ATHEROGENICS, INC.**[®]

PLANTGENIX
Harvesting the Power of Plants


L E X I C O N

medical devices cli

PENRHYN
INTERNATIONAL



GE Healthcare



KONICA MINOLTA

stryker[®]

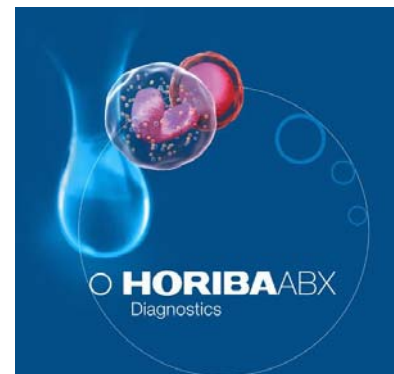
Dräger

Lifecell

emborex[®]
THE IN OVO COMPANY[®]

diagnostics clients

PENRHYN
INTERNATIONAL



generics clients

PENRHYN
INTERNATIONAL



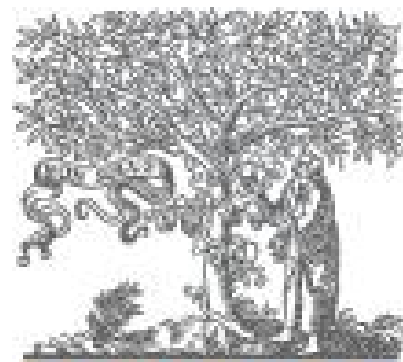
ратиофарм



service companies

PENRHYN
INTERNATIONAL

Siegfried



ELSEVIER

Q QUINTILES[®]

animal health client

PENRHYN
INTERNATIONAL



Pfizer Animal Health

Passionate about the health and wellness of animals



our partners

PENRHYN
INTERNATIONAL



Luis Truchado. Madrid

Luis Truchado's career in executive search began in 1992 when he founded EuroGalenus in Madrid.

Luis' practice reflects his extensive experience in the fields of Healthcare and Biosciences.

luis.truchado@penrhyn.com

Luis' career started with CIBA-Geigy (now NOVARTIS) followed by marketing experience with SK&F (now GSK) and CESQUISA (CEPSA Group) as International Commercial Director.

Representative Assignments:

- VP Commercial Operations, a major diagnostics company
- Board and Heads of Department, Several top-20 Pharma Groups
- Country Manager Iberia, Pharma and Biotech start-ups
- VP Drug Development, a major Spanish pharmaceutical company

our partners

PENRHYN
INTERNATIONAL



Anders Borg. Brussels

Anders Borg has been a Principal member of Penrhyn International and has served as Chairman and Treasurer. He is currently Chairman of the AESC.

Anders.borg@penrhyn.com

With 25 years experience of executive search, he has significant experience in senior level work. His specialization is in multinational search for Biotechnology and Medical Device Companies.

Representative Assignments:

- Executive Managing Principal, Netherlands
- President GenSnacks Global, USA
- Managing Director Benelux
- Chief Financial Officer, Europe, Middle East & Africa

our partners

PENRHYN
INTERNATIONAL



Valerie Maire. Paris

After graduating from ESSEC, Valerie has completed her education background with Masters Degrees in both Human Resource Management and Research Management.

She has held several Management positions in Human Resources within the Pharmaceutical industry.

vmair@lang-associes.com

In 2007, she moved into International Executive Search and joined LANG et Associés in their Paris offices.

Representative Assignments:

As Senior Consultant, Valerie has successfully filled a full diversity of national and international senior management positions in Pharma, Biotech, Medical Devices and Services such as R&D, S&M, and support.

our partners

PENRHYN
INTERNATIONAL



Vaché Petrossian. Shanghai

Vaché Petrossian joined Foster Partners-members of Penrhyn International in July 2009 as Principal and head of the Life Sciences division. He is an Executive Recruiter in China & Asia Pacific with specialization in the Health Care sector.

He also has extensive recruitment experience in commercial and manufacturing roles.

vache@fosterpartners.com.cn

Vaché is a graduate of the University of California, Los Angeles with a degree in History. He is fluent in English, Armenian, and Farsi.

Representative Assignments:

He is an accomplished professional with over ten years experience in multinational companies such as Johnson & Johnson, Lanier Worldwide and recruiting firms.

AMSTERDAM
BEIJING
BRUSSELS
BUENOS AIRES
CHICAGO
DALLAS
DÜSSELDORF
STOCKHOLM
HAMBURG
HO CHI MINH CITY
HONG KONG
LONDON
LOS ANGELES
MADRID
MELBOURNE
MILAN
MUMBAI
MUNICH
NEW YORK
OHIO
PARIS
SANTIAGO
SAO PAULO
SHANGHAI
TOKYO
TURIN
WARSAW
ZURICH